

SOW Key Words...

- Acquisition and Life Cycle Management
- Acquisition, Pointing & Tracking for Directed Energy Systems
- Aerospace Engineering Services
- Communications
- Concept Development
- Control Systems
- Cost Analysis
- Directed Energy Technologies & Systems
- Engagement Simulation and Interfacing
- Engineering Test Support
- Fluid Mechanics and Physics
- Ground Effects of Chemical Payloads
- Guidance and Control Analyses
- High Power Laser Systems & Optics
- Hardware-in-the-Loop (HWIL)
- Integrated Logistics Support
- Logistics Management
- Production Risk Management Plan
- Program Life Cycle Cost Estimates
- Program/Project Analysis
- Reliability/Logistics Analysis
- Requirement Analysis
- Scheduling and Risk Analysis
- Sensor Analysis (RADAR & Electro-Optical)
- Sensor Analysis
- Simulation and Modeling
- Strategic Planning for Technology Programs/Activities
- System Designs, Engineering and Integration
- Systems Engineering
- Target Requirements
- Test and Evaluation
- Test Range Requirements
- Threat Analysis
- Validation and Verification of Hardware and Software
- Weapons Analysis
- Weapons Lethality

PES Statement of Work (SOW)...

Under the PES schedule, BAE Systems Analytical Solutions Inc. may provide federal agencies and their contractors support in: Concept Development and Requirements Analysis; Systems Design, Engineering, and Integration; Test & Evaluation; Integrated Logistics Support (ILS); and Acquisition and Life Cycle Management. Support can be in any of the engineering descriptions - civil, chemical, mechanical, electrical, or aeronautics.

How to use this contract...

PES is a competitively awarded schedule contract with fixed labor rates and is available to all federal agencies and their approved contractors. *These fixed hourly rates have already been determined "fair and reasonable" by the Government.* Task Orders referencing the GSA schedule number may flow directly from the agency to BAE Systems Analytical Solutions, Inc. There is no middle man, no need to advertise, and no requirement to work with anyone outside your agency. Each agency has contract procedures to follow when using this streamlined and simplified procurement process. Refer to FAR 8.4 for complete details. The general steps to follow are:

STEPS

1. BAE Systems Analytical Solutions Inc. may meet with the customer to determine if support requirements exist.
2. The customer develops the project requirements (Statement of Work), deliverables, and other requirements.
3. BAE Systems Analytical Solutions Inc. may provide the customer with its suggested labor mix for the project and the prospective prices (Rough Order of Magnitude).
4. The customer submits the project requirements and funding documents to its internal Contracts Office.
5. The customer's Contracts Office develops and issues an RFP/RFQ to prospective offeror(s).
6. BAE Systems Analytical Solutions Inc. develops its proposal/quote.
7. The Contracting Officer evaluates offer(s) and makes award.
8. The Contracting Officer issues an order.
9. BAE Systems Analytical Solutions Inc. begins work.

Points of contact...

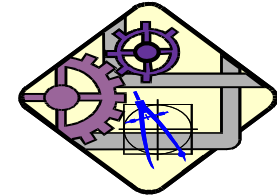
Terri Rushing (256) 891-8098 voice
(256) 319-4098 fax
email: terri.rushing@baesystems.com

Amy Willmon (256) 890-8065 voice
(256) 890-8000 fax
email: amy.willmon@baesystems.com

BAE SYSTEMS

Professional Engineering Services (PES)

**General Services Administration
Federal Supply Service**



Authorized GSA FSS Price List

**Contract No. GS-23F-0004K
Modification FX-10**

**Contract Period: 5 Oct 1999 – 3 Dec 2009
(Plus two 5-Year Options)
Special Item Numbers (SIN) 871-1 through 6**

**BAE SYSTEMS Analytical Solutions Inc.
308 Voyager Way
Huntsville, AL 35806
(256) 890-8000; fax (256) 890-0000**

www.asi.na.baesystems.com

Online access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage, an internet menu-driven database system. The internet address for GSA Advantage is: <http://www.gsaadvantage.gov>.

Effective: 10/26/05

Customer information...

PES

PES is Professional Engineering Services. It is a competitively-awarded Federal Supply Service Multiple Award Schedule contract. The purpose of the contract is to provide authorized schedule users with access to carefully qualified contractors who can assist them with their engineering-related needs.

Specific data...

- **Awarded Special Item Nos.:** SINs 871-1 through 871-6
- **Maximum Order:** \$750,000 (unless negotiated otherwise)
- **Minimum Order:** \$100
- **Geographic Coverage:** Nationwide which includes all 48 contiguous states, Alaska, Hawaii, Puerto Rico and Washington D.C.
- **BAE SYSTEMS Analytical Solutions Inc. Offices:**

Huntsville, AL	Ft. Huachuca, AZ
Columbia, SC	Dallas, TX
Washington, DC	Colorado Springs, CO
Stevenson, WA	Warner Robins, GA
- **Discounts from list prices:** As arranged with Order Activity.
- **Quantity Discounts:** Additional discounts on labor may apply on orders over the "maximum order value".
- **Prompt Payment Terms:** "Net 30"
- **Government Charge Card:** Accepted
- **Payment Address:**
BAE SYSTEMS Analytical Solutions Inc.
ATTN: Accounts Receivable
308 Voyager Way
Huntsville, AL 35806

Specific Data (continued)...

• Statistical Data for Government Ordering

DUNS: 13-010-6867
TIN: 85-0333275
CAGE Code: 0JLS6

FIXED HOURLY RATES

Labor Category	2005 Rates	2006 Rates	College Degree	Yrs. Exper
Sr. Mgmt Tech Staff 4	\$214.92	\$222.44	Y (1,2)	25
Sr. Mgmt Tech Staff 3	\$165.32	\$171.11	Y (1,2)	19
Sr. Mgmt Tech Staff 2	\$140.12	\$145.02	Y (1,2)	15
Sr. Mgmt Tech Staff 1	\$113.60	\$117.58	Y (1,2)	12
Engineer 9	\$134.64	\$139.35	Y (2,3)	25
Engineer 8	\$122.60	\$126.89	Y (2,3)	16
Engineer 7	\$101.51	\$105.06	Y (2,3)	12
Engineer 6	\$95.52	\$98.86	Y (2,3)	10
Engineer 5	\$89.55	\$92.68	Y (2,3)	8
Engineer 4	\$76.79	\$79.48	Y (2,3)	6
Engineer 3	\$64.01	\$66.25	Y (2,3)	4
Engineer 2	\$62.27	\$64.45	Y (2,3)	2
Engineer 1	\$46.85	\$48.49	Y (2,3)	0
Analyst 9	\$126.98	\$131.42	Y (2,3)	25
Analyst 8	\$114.94	\$118.96	Y (2,3)	16
Analyst 7	\$104.13	\$107.77	Y (2,3)	12
Analyst 6	\$96.83	\$100.22	Y (2,3)	10
Analyst 5	\$89.55	\$92.68	Y (2,3)	8
Analyst 4	\$81.41	\$84.26	Y (2,3)	6
Analyst 3	\$70.06	\$72.51	Y (2,3)	4
Analyst 2	\$57.50	\$59.51	Y (2,3)	2
Analyst 1	\$49.26	\$50.98	Y (2,3)	0
Programmer 4	\$89.55	\$92.68	Y (2,3)	12
Programmer 3	\$74.53	\$77.14	Y (2,3)	8
Programmer 2	\$55.21	\$57.14	Y (2,3)	4
Programmer 1	\$42.06	\$43.53	Y (2,3)	0
Technician 4	\$74.21	\$76.81	N (3)	15
Technician 3	\$63.17	\$65.38	N (3)	10
Technician 2	\$47.47	\$49.13	N (3)	5
Technician 1	\$39.86	\$41.26	N (3)	0
Typist/Sec 4	\$48.23	\$49.92	N	15
Typist/Sec 3	\$42.69	\$44.18	N	10
Typist/Sec 2	\$37.10	\$38.40	N	4
Typist/Sec 1	\$33.03	\$34.19	N	0
Business Consultant 5	\$308.75	\$308.75	Y (1,2,3)	16
Business Consultant 4	\$234.82	\$237.50	Y (1,2,3)	12
Business Consultant 3	\$183.24	\$190.00	Y (2,3)	8
Business Consultant 2	\$142.64	\$142.64	Y (2,3)	4
Business Consultant 1	\$95.00	\$95.00	Y (2,3)	2

- (1) Minimum education required is a Master Degree
 - (2) Each year and a half of experience above minimum may substitute for one year of college
 - (3) Each year (27 semester hours or equivalent quarter hours) of college above the minimum education requirements from an accredited institution may substitute for one year of experience.
- Degree in Engineering, Physical Science, Math, MIS, Computer Science, or Business.
 - Discounts may apply for work at customer facilities.
 - Out-year escalation is 3.5% annually.
 - Travel, equipment, supplies, and materials will be reimbursed at cost to include indirect costs.

About BAE SYSTEMS Analytical Solutions Inc...



BAE SYSTEMS
Analytical Solutions Inc.
Headquarters
Huntsville, AL

Visit us at

www.asi.na.baesystems.com

BAE Systems Analytical Solutions Inc. (formerly MEVATEC Corporation) is a \$129M, 500 employee, wholly-owned business unit of BAE Systems Inc. BAE Systems Inc. is a US Company, with annual sales of \$5.1 billion, employing more than 27,400 Americans who live and work in some 30 states and the District of Columbia.

BAE Systems Analytical Solutions Inc. has proven capabilities in various professional and technical areas, including a full spectrum of Engineering, Scientific, Environmental, Organizational and Financial Management Services, and Information Technology.

Best value considerations...

BAE Systems Analytical Solutions Inc. offers a diverse team of engineers, scientists, analysts and business professionals who offer a variety of services, including systems engineering, test and evaluation engineering, simulation and modeling, environmental engineering, quality and configuration management, competitive sourcing, business process reengineering, strategic planning, life cycle costing, program management, cost research, cost estimating, risk analysis, earned value management, and training. We couple creative insight with advanced technology to provide cost-effective, timely solutions to both the public and private sector's most complex problems. We provide a broad range of professional technical and management services to customers such as: the Department of Defense (DoD); the USDA Forest Service, Departments of Justice, Homeland Security, and Treasury; National Oceanic and Atmospheric Administration (NOAA); Coast Guard; Army Corps of Engineers; Joint Forces Command; US Intelligence Agencies; National Aeronautics and Space Administration (NASA); state and local government agencies; and commercial businesses.